



Ontario Education
Collaborative Marketplace

Marché Éducationnel
Collaboratif de l'Ontario

OECM Awards Agreement to Dell Canada Inc. For Desktop Technology Products and Services

OECM is pleased to announce that after a rigorous competitive procurement process **Dell Canada Inc.** has been awarded a contract for the provision of **Desktop Technology Products and Services** to the publicly funded Education Sector and interested Broader Public Sector (BPS) entities in the province of Ontario.

The process was conducted in collaboration with a cross sector working group and in adherence to the [BPS Procurement Directive](#). This agreement will bring significant value for all those leveraging it, not the least of which is the time and effort saved from not replicating the procurement process for similar products and services. Additionally, this agreement provides access to a seamless ordering process which will reduce errors and improve ordering and delivery times.



The products on the agreement are **EPEAT certified desktops, laptops, netbooks, and other related products** (e.g. consumer netbooks, convertible laptops and tablet computing devices). A range of services including **Dell's Managed Services, managed deployments, imaging, asset labeling, and recovery services; self-service options and Dell certification of technicians program** are also available.

OECM believes the benefits this agreement will bring to clients will become a benchmark against which future OECM agreements are measured.



Dell and/or OECM representatives will be contacting you in the very near future to arrange a meeting to discuss this agreement and how you can leverage it effectively for your organization. Should you have any questions, we at OECM would be happy to answer them. Dell is also dedicating a large team of resources, across the Province, with in-depth understanding of the Ontario education sector and BPS organizations that can also answer any questions you may have.

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